Competency	Substantially Exceed Standards	Meets Standards	Fails to Meet Standard
1. Educational	Inspires others to carry out	Establishes purpose,	Provides incomplete or poor
Leadership	vision. Creates an	direction and linkage of work	direction. Is often not
Doublesting	environment where	to system goals. Creates	available to employees.
	employees feel valued and	employee identification with	Climate is characterized by
	recognized for their	objectives and shared	tension or apathy or both.
	contributions to the success	ownership for achieving	Frequently a lack of
	of our school system. Builds	results. Creates a climate	congruity between individual
	employee morale and	that empowers employees by	goals and team goals.
	motivation by involving	providing authority, complete	Allows unresolved conflicts
	employees in setting goals,	information, resources,	and territoriality to block
	inspiring self-confidence in	feedback, and ongoing	teamwork.
	others and offering frequent	support. Builds a cohesive,	
	and timely feedback.	interdependent team	
	Ensures buy-in to plans, as	committed to system goals.	
	appropriate, across schools	Fosters cooperation by	
	and departments. Builds a	example. Continually solicits	
	school system recognized for	feedback from employees on	
	its high quality performance.	management performance for	
		continuous improvement.	
2. Fiscal	Consistently presents budgets	Develops and presents	Budgets presented are not
Management	that balance the educational	accurate, realistic budgets	reflective of the needs of the
	needs of the community with	reflective of the priorities	community as expressed in
	the economic resources	established in the Long	the Long Range Plan and the
	available. Resources are	Range Plan and in the annual	Annual Goals of the Board.
	used in a manner that allows	goals of the Board. Utilizes	Resources are
	objectives to be met in the	resources effectively and	inappropriately or
	most efficient manner	efficiently to meet objectives.	ineffectively used. Forecasts
	possible. Fiscal resources are	Develops realistic forecasts	are less than accurate or
	managed such that all State	that allow responsiveness to	untimely, not allowing
	requirements are exceeded	changing economic	responsive and responsible
	without jeopardizing the	conditions and system needs.	actions to address changing
	Town's financial status.	Manages fiscal resources	circumstances. State school
		properly, efficiently and in a	finance requirements are not
		manner that meets all State	adequately met. Board
		school finance requirements.	purchasing policies are not
		Ensures that the system	carried out routinely.
		abides by the purchasing	·
		policies of the Board.	

Competency	Substantially Exceed	Meets Standards	Fails to Meet Standard
	Standards		
3. Personnel	Consistently exhibits a	Screen and selects the right	Demonstrates poor people
Management	superior ability to organize	people for the right job.	management skills. Does not
	work and people in the most	Understands and utilizes	use personnel processes
	effective manner through the	personnel policies and	effectively to select, develop
	appropriate use of personnel	programs to manage people	discipline or promote
	policies and programs. Is a	effectively to meet goals.	employees. Seldom
	role model for others in the	Gives performance reviews	understands the type of scope
	use of the performance	and annual appraisals on a	of work to be done and is
	appraisal process. Uses a	timely basis. Routinely	unable to identify the
	joint problem solving process	provides feedback on	personnel required to do it.
	to resolve differences in	performance in the spirit of	Actions or omissions result in
	expectations and	continuous improvement.	the violation of regulatory,
	accomplishment of results.	Encourages people towards	ethical or contractual
	Challenges people to excel	goals and talks to people	standards. Tends to under
	and actively helps others	immediately when critical	prioritize developmental
	broaden their skills and	incidents occur. Provides	needs of employees. Does
	abilities. Ensures that plans	appropriate priority to the	not conduct performance
	are followed up and kept	development needs of	reviews or career
	updates. Provides	employees. Gives	development meetings on a
	meaningful recognition of	recognition for good work	regular and timely basis.
	every employee making a	and team effort. Institutes	Does not routinely encourage
	positive contribution, not just	disciplinary actions when	people to meet improvement
	the exceptional performers.	necessary. Complies with all	goals and does not effectively
	Demonstrates mature	regulatory and Board policy	address poor performance of
	judgment in addressing less	requirement.	employees. Disregards EEO
	than acceptable behavior or	_	requirements and Board
	performance.		personnel policies.

Competency	Substantially Exceed	Meets Standards	Fails to Meet Standard
	Standards		
4. Planning	Is particularly successful at seeing the "big picture." Has an exceptional ability to map out the components of a long range plan in collaboration with others and to make those plans work. Negotiates and communicates clear priorities and sequence of activities to all parties. Problems are anticipated and contingencies are prepared. Plan revisions are carried out	Develops long range plans that are consistent with Thomaston's Common Core of Learning. Annual plans, objectives and priorities are established to support achievement of the long-range plan. Establishes measures at appropriate intervals and follows up to carry out the plans. Understanding and agreement is achieved with	
5. Quality	in concert with all involved parties. Monitors and follows up on all aspects of the plans to insure achievement. Demonstrates extraordinary	all involved parties. Provides effective leadership	Leadership of a Total Quality
Improvement	commitment to the principles of Total Quality Management to assure that quality improvement becomes ingrained in the culture and operations of the schools. As a result of his leadership of the process, employees are not only involved in, but enthusiastic about, making continuous improvement. Results are clearly evident in improved operations of the schools and central office, and in student performance.	of a Total Quality Management process such that a significant number of employees of the system become actively involved in quality improvement. Demonstrates the use of quality improvement tools and techniques in his own work activities. Adequate resources and training are planned for and provided, within the constraints of the annual budget, to assure implementation. Quality improvement contributions of individuals and teams are routinely recognized and appropriately rewarded.	Management process is ineffective or non-existent. Has not created an environment that encourages involvement. Demonstrates poor or no use of the tools and techniques of quality improvement. Resources and training are not provided in amounts sufficient to allow implementation of the process. The efforts of others go largely unrecognized.

Competency	Substantially Exceed	Meets Standards	Fails to Meet Standard
	Standards		
6. Board Relations	Demonstrates a clearly superior ability to relate well with the Board and each of its members. Takes the initiative to inform and solicit input from the Board. Routinely develops and recommends to the Board creative, implementable solutions to complex issues affecting the system. Welcomes and responds to feedback from the Board, and conversely, is unafraid to provide candid feedback to the Board in such a manner that creates an atmosphere of mutual trust.	Keeps the Board informed about new and pending pertinent state and federal laws and regulations, as well as about issues, needs and operations of the school system. Develops and recommends to the Board appropriate actions and alternatives to address issues confronting the school system, including compliance with laws and regulations. Agendas and background materials are prepared and distributed to Board members in a timely manner and provide adequate information to allow the Board to make informed decisions. Publicly supports and implements the policies	Communication with the Board is effective. Either overloads the Board with unnecessary information or does not provide sufficient information. Creates an atmosphere of distrust by withholding or distorting information needed to make decisions or by violating necessary confidentiality with respect to Board deliberations. Places the school system in jeopardy of not being in compliance with state and federal laws or regulations by not keeping the Board informed of pertinent legislation. Does not implement or support the policies of the Board.
7. Community Relations	Places high priority on the development of good relations between the schools and the community. Regularly seeks out opportunities to involve the community in the affairs of the schools and actively encourages the high levels of interaction between the schools and community. Encourages staff members to take the initiative to work more closely with parents and other citizens of the community. Is well recognized inside and outside the community as a leader in public education.	of the Board. Maintains open lines of communication between the schools and the community, directly and through the news media. Keeps the community informed about the needs and programs of the schools. Involves the community in planning for the future needs of the schools and in the current activities of the schools. Is an active participant in community affairs. Is an active participant in community affairs. Is recognized within the community as a leader in public education.	Fails to gain the respect or support of the community regarding the operations of the school system. Communication to the community is ineffective. Creates an antagonistic climate in relations with the news media. Often is uninvolved in the activities or affairs of the community.